

Want to join an innovative and creative company in the world of technical sales?

Looking for a highly rewarding, customer-facing job? Read on!

Hiring: South UK Technical Sales Manager, Asynt Ltd.

Asynt was formed in July 2003, the aim being to develop, supply and support new and novel products and services that would become core to the chemist's future needs. Our concept is to provide completely new solutions for chemists as well as a range of supporting products unique to us.

Since inception, when we developed and launched the DrySyn[®] range of heating blocks, our products have gone on to become worldwide laboratory essentials and we now have a library of successful product lines, with applications in a variety of industries. Asynt has a commitment to investing in new technologies too, with a constant pipeline of innovative products that we will bring to market.

All of the products we develop are designed by chemists, for chemists.



Collaborate . Innovate . Create

Summary of the Role

This important role requires a self-motivated and well organised person to manage and develop the sales of our products to end users in the south of the UK (South Wales, Exeter, M4 corridor, Southampton, Kent). Approximately 3.5 days out of 5 will be spent customer facing, requiring exceptional diary management and travel planning skills.

The successful candidate must be able to work as a team player, but also be able to take control and make decisions when necessary.

As part of a small, dedicated team, the successful candidate must display a willingness to undertake whatever is required to complete the job.

The ideal candidate will be based in the vicinity of the M4, but required to undertake introductory training, Monday-Friday, at Asynt HQ in Cambridgeshire for an initial 6-week period.

The role will involve:

- Product demonstrations to UK customers including setting up tabletop displays
- Customer technical support
- Sales promotional activities and prospecting
- Input into product design ideas
- Office administration
- UK-wide travel (when required) and possible extension to international travel

Candidate Specifications:

- Educated to degree level or above in a chemistry related subject
- Knowledge of the pharmaceutical, biotech, agrochemical, chemical, fine chemical and academic markets an advantage
- Previous experience in working in a research environment an advantage
- Technical knowledge of equipment and techniques used in chemical synthesis an advantage
- Experience of instrument and capital sales would be an advantage though not essential for the right candidate
- Fully computer literate

We offer:

- A fantastic opportunity to join an expanding company
- Hard but rewarding work
- A competitive basic salary and bonus scheme based on company and personal performance
- Five weeks annual leave (extended to six weeks after 3 years' service) + bank holidays
- Company car or car allowance
- Laptop, mobile phone, tablet

Still interested? We hope so!



Apply with your CV and a covering letter to Dr Arran Solomonsz, Head of Sales.
Tel: 01638 781 709 | Email: arran@asynt.com