



**Committed to working smarter
& furthering sustainability in the
modern laboratory**

January 2016

Job Description, UK Sales Support Scientist

Asynt Ltd.

Asynt was formed in July 2003, the aim being to develop, supply and support new and novel products and services that would become core to the chemist's future needs. Our concept is to provide completely new solutions for chemists as well as a range of supporting products unique to us.

Since inception we have developed the DrySyn® range of products (Launched March 2004). We have a commitment to investing in new products and chemistries and plan to launch new ideas on a regular basis. All of the products we develop are from the chemist's needs and are developed by real chemists.

The Asynt product portfolio incorporates these key product lines:-

- **DrySyn®** A range of world leading heating (and cooling) blocks allowing chemists to improve their environment and productivity.
- **CondensSyn™** Simple and effective water free condensers.
- **ReactoMate™** Modular high quality bespoke reaction systems in glass and metal.
- **PressureSyn** high pressure reactors designed by the University of Nottingham
- **In addition** to the above we also have growing sales of products from Julabo, Vacuubrand, Huber, IKA, and Porvair.

Summary of the Role

This is a new and additional sales role within the Asynt team. Initially the role will be mostly office based progressing over time to a more outwardly facing role at which point around 3 days out of 5 will be spent customer facing.

Candidates must be able to work as a team player, yet be able to take control and make decisions when necessary. You will report to the Regional and International Sales Managers, this role will be to support them and work as a team to increase territory profitability.

As part of a small, dedicated team, you must display a willingness to undertake whatever is required to complete the job.

The ideal candidate will live (or be prepared to live) within 1 hour of the Asynt Cambridgeshire office as it will be an office based role.

Candidate Specifications

- Educated to degree level or above in a chemistry related subject.
- Knowledge of the pharmaceutical, biotech, agrochemical, chemical, fine chemical and academic markets an advantage.
- Previous experience in working in a research environment an advantage.
- Technical knowledge of equipment and techniques used in chemical synthesis and advantage.
- Experience of instrument and capital sales would be an advantage though not essential for the right candidate.
- Fully computer literate, and fast at preparing documents.

Package

- A good basic salary.
- Bonuses, based on your personal and the company's performance.
- Five weeks holiday + bank holidays.
- Pension.
- Use of pool car for customer sales visits.

Apply to:

Martyn Fordham, Managing Director on 01638 781709 or martyn.fordham@asynt.com

Closing date for admissions March 1st 2016

